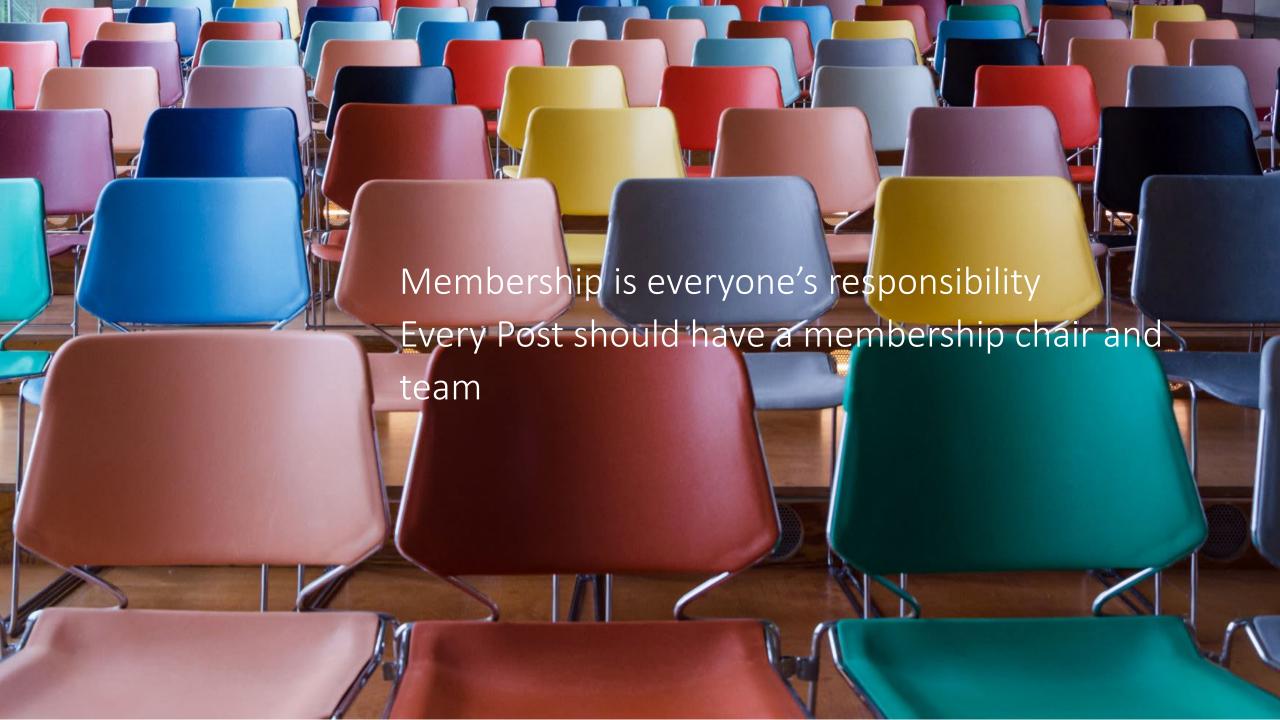
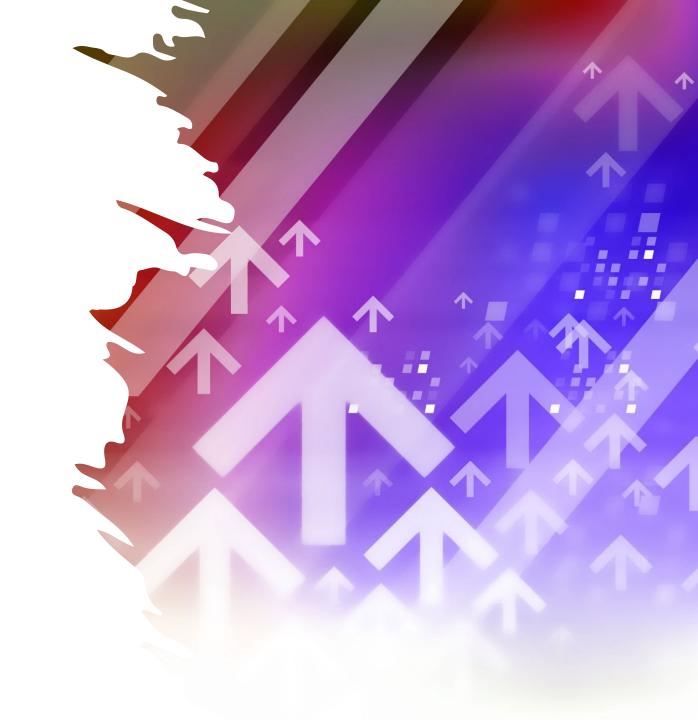
Membership Plan for 2024-2025





Just like everyone should "Be the One" to prevent veteran suicide, everyone should "Be the One" for membership



Every District Should have a Membership Chair and every Area should have an Area Membership chair





RENEWAL SCHEDULE

CUTOFF DATES	RENEW MAIL DATES
May 15, 2024	July 1-8. 2-24
September 11, 2024	October 5-11, 2024
October 16, 2024	November 9-15,2024
December 11, 2024	January 4-10, 2025
February 12, 2025	March 1-7, 2025
April 9, 2025	May 3-9, 2025

Department Goals for 2024-2025

Target Date	Designation	Required%
September 4, 2024	Early bird kickoff	50%
October 9, 2024	Fall Meetings	55%
November 7, 2024	Veteran's Day	65%
December 4, 2024	Pearl Harbor Day	75%
January 8, 2025	Mid-Winter	80%
February 5, 2025	Presidents Day	85%
March 5, 2025	Legion Birthday	90%
April 2, 2025	Children and Youth	95%
May 7, 2025	Armed Forces Day	100%
May 31, 2025		100+1 mbr%

National Goals for 2024-2025

Target Date	Designation	Required%
September 11, 2024	Early bird kickoff	50%
October 16, 2024	Fall Meetings	55%
November 14, 2024	Veteran's Day	65%
December 11, 2024	Pearl Harbor Day	75%
January 15, 2025	Mid-Winter	80%
February 12, 2025	Presidents Day	85%
March 12, 2025	Legion Birthday	90%
April 9, 2025	Children and Youth	95%
May 14, 2025	Armed Forces Day	100%
Delegate Strength		30 days prior to convention

Acceptable forms of Membership
DD-214
Retired military ID
Active Duty Id
FI Drivers license with "V" or Veteran
VA Card

District Commander Race to the Top

100% District
Membership by March
31st, 2025

Post 100% Membership by May 7th, 2025

 All posts achieving 100% membership by May 7th, 2025, will receive a certificate, 100% Department ribbon, 100% Department pins, and 100% Department coins



Awards Tracking for 100% pins and coins 103% National Commander Award



Post Awards

Post Highest Percentage of Membership Award
The Post with the highest percentage of membership in each of the 5 categories by Sept. 30, 2024, receives \$200.
No forms are needed. Department verified.

Post Awards

Post Highest Percentage of Membership Award
The Post with the highest percentage of membership in each of the 5 categories by May 31, 2025, receives \$200.
No forms are needed. Department verified.

All Posts achieving 100%+ 1 by May 31, 2025, will receive a plaque.

Membership District/Area Commander Achievement Award

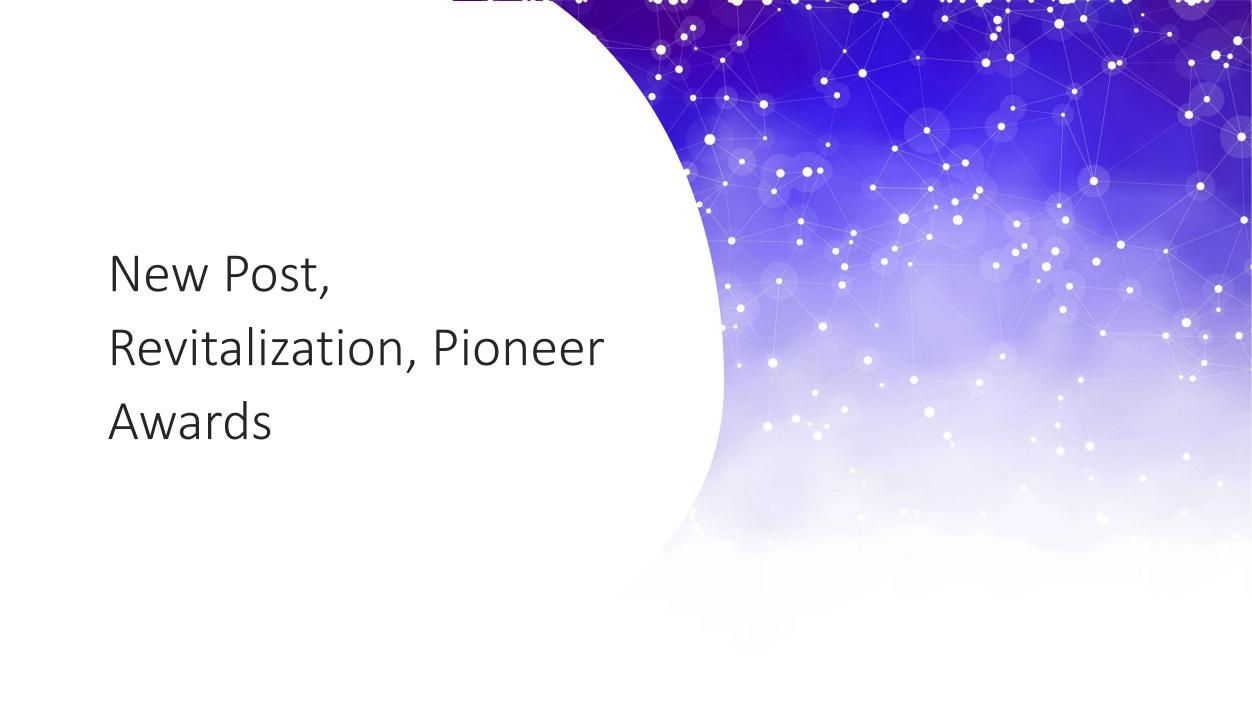
The District Commanders and **Area Commanders** who achieve 65% by Nov 1, 2024, receive a check for \$125.00 at the Department Fall Conference.

<u>District/Area Commander Awards</u> <u>100%+1 & Highest Percentage of Membership</u> <u>District/Area Commander Achievement Award</u>

The District Commanders who achieve 100% +1 by May 31, 2025, will receive a check for \$125.00. The District Commander with the highest percentage will also receive 2 tickets to the Commander's Banquet.

The Area Commanders who achieve 100% +1 by May 31, 2025, will receive a check for \$125.00. The Area Commander with the highest percentage will also receive 2 tickets to the Commander's Banquet.





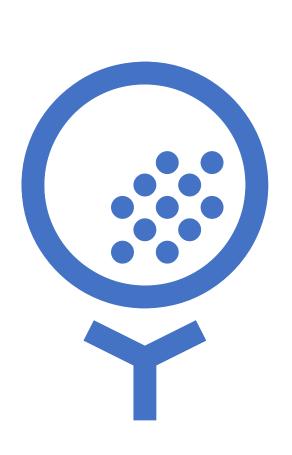
<u>District Commanders' New Post Achievement</u> <u>Award</u>

District Commanders who create a new American Legion post in their respective districts and have the new posts' temporary charter application on file at National Headquarters by May 8, 2025, will receive a check for \$200 and the new post will receive a check for \$300

National Awards

Too numerous to mention. Please check the Membership manual for the qualifications and awards available. There are many other awards available from Department also, but many have to be applied for, so check the manual for forms and deadlines.

You work too hard to earn them, so please make sure you get them!



My goals for the 2024-2025 year

90% Retention
At least 50% of Posts 100% by May 7th
District Race to the top winners
103,000 total members in Department
At least 2 or more DMS transfers each Post

How are we going to get there?





Early Birds

Do a dinner or some other event for those members who join or renew by a date specified by the Post

Buddy Checks





Be involved with the community(clubs, youth athletics, fraternal organizations, schools) College campuses Chamber of Commerce

Set up an American Legion booth at local community events, festivals, fairs or in shopping malls and store fronts.



Work the DMS list now! Keep working the DMS list. It is updated periodically.





Talk to Active Duty and Guard Reserve Units

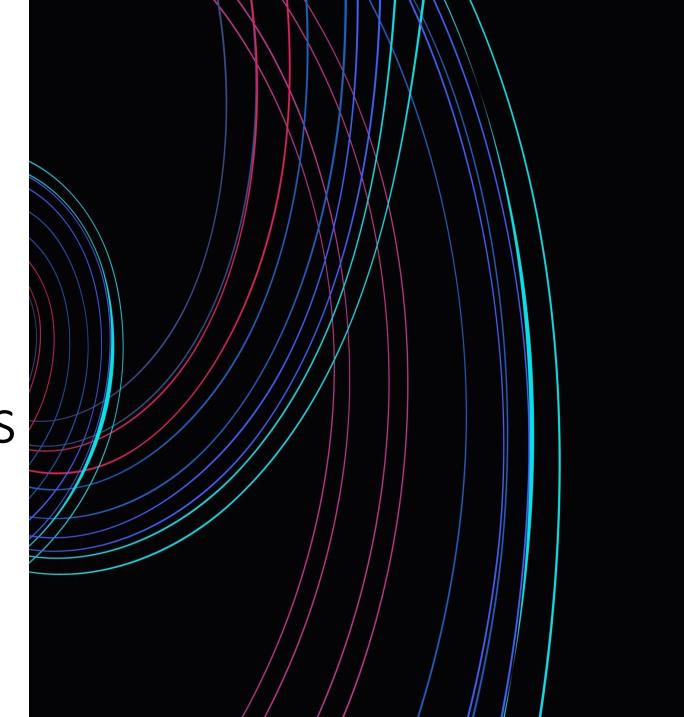
Have an "Open House"





Get your honorary members renewed

Post Revitalizations



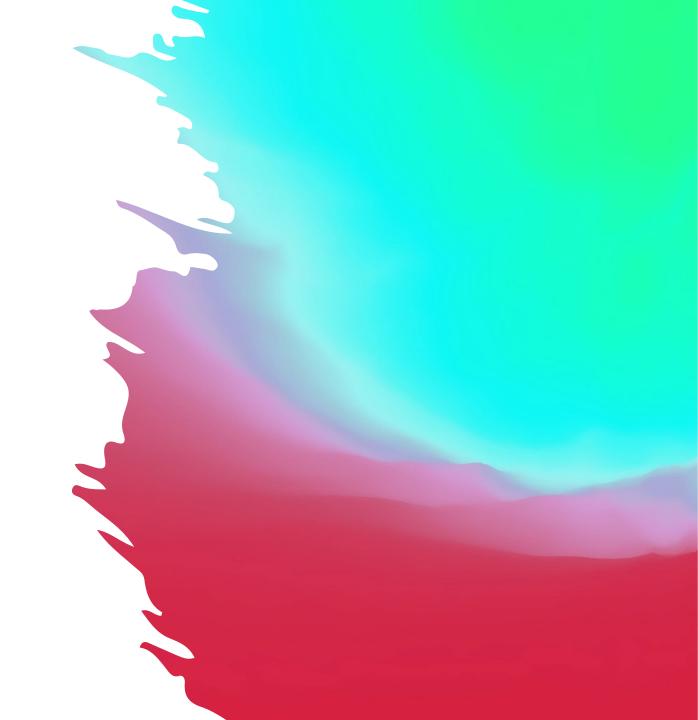




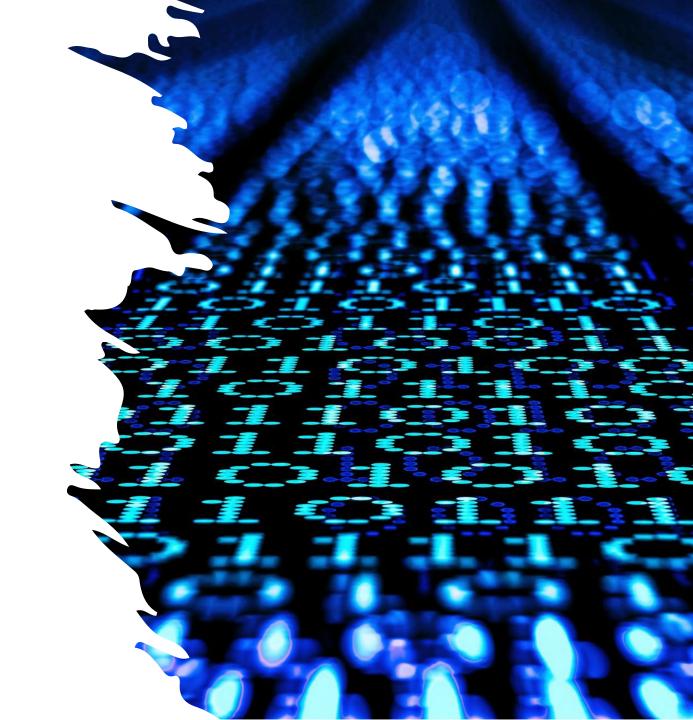
Membership drives

Work the Children and Youth Programs

Work together as a family Find out what your members want Keep your members informed Not all Posts are the same



Mylegion.org



If your Post is within 5 or 10 members or less to reach 100%, see if the Post can pay for them. Do a 50/50 raffle.

Work with your District team to bring in DMS400 AD members to reach goals



Pay for long time members, WWII, Korea



EXPECTATIONS

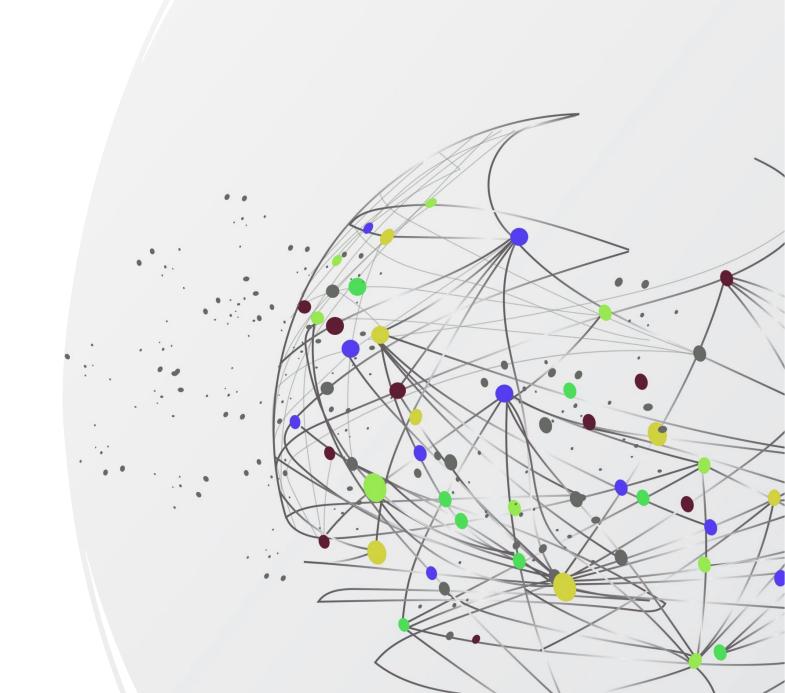


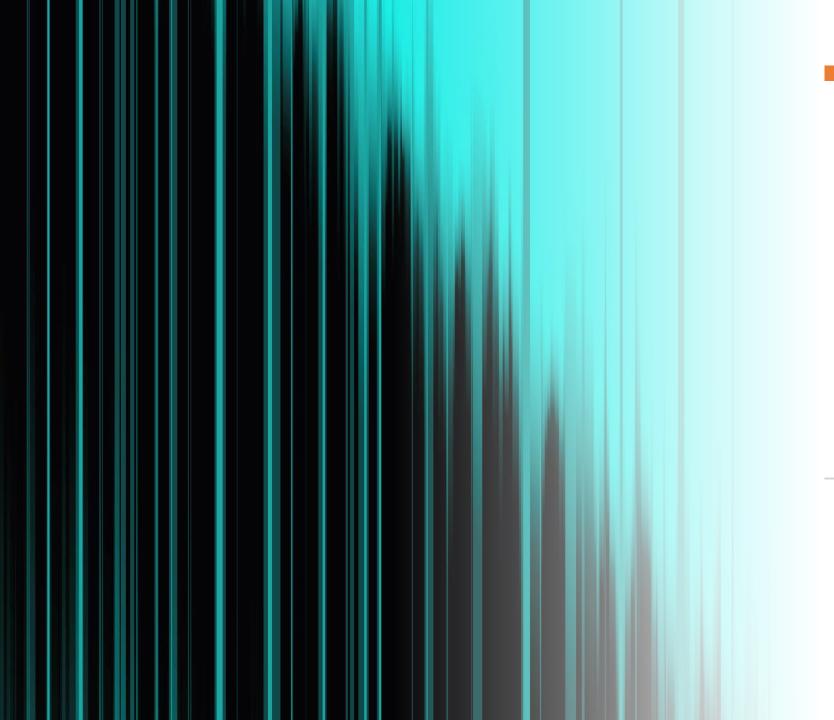
Work with your District and Post Membership Chairs





Maintain an open line of communication. Remember no question is dumb. Please don't be afraid to ask for help!





I will be working hard for everyone, and know we can again reach our goals with teamwork, determination, and dedication Remember to "Be the One for Veteran Suicide Prevention" and "Be the One For Membership." Keep Membership Real!



Your Membership Team is here to assist in anyway we can to help you be successful in reaching your 100% goal. We are there for you and all you need to do is ask. As your Department Membership Chair, as well as the Department team, We would love to see as many Posts, Districts, and Areas achieve 100%. Let's all keep Florida on the top at National!

What is the Difference Between the DMS400 and the DMS400AD?



Facebook Page

American Legion Department of Florida Membership Team

https://www.facebook.com/groups/1371922886305166



Best of luck to everyone. Let's all hit 100%

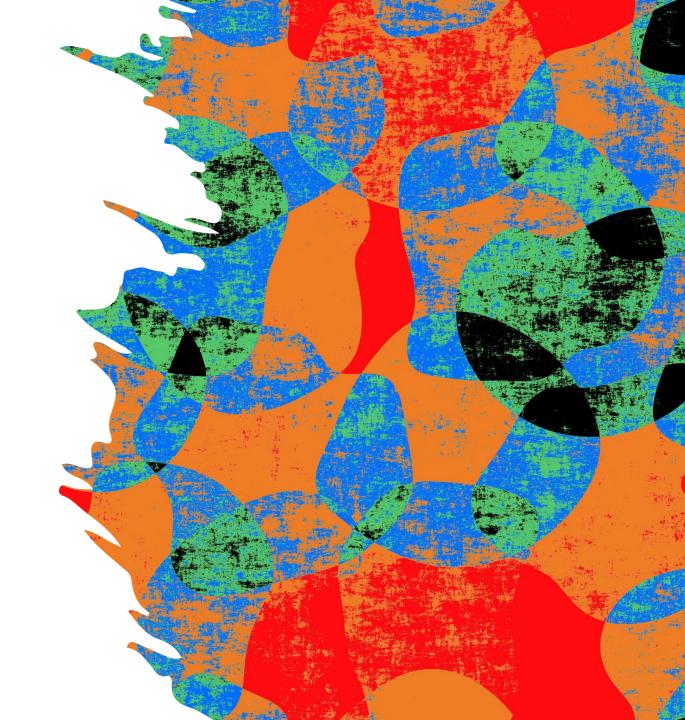
Any Questions?

Common Issues this past year

Not having a mylegion.org account
Not using the correct email to create an account
Duplicate accounts(more than 1 member number)
Not entering member in mylegion when issuing their card
Holding membership cards

When processing memberships or renewing online, make sure you are hitting the correct items (year, one year renewal or auto-renewal)

Three-year renewal



What do you need training on?