2024



DEPARTMENT LEGISLATIVE

Advice

- This is for those who are not professional lobbyists
- We will focus on the three basic elements of effective lobbying:
 - 1. Preparation
 - 2. Presentation
 - 3. Perseverance



Who?

- Know WHO you are attempting to communicate with
- Are they on the committee?
- Are they active in your area of interest?
- What is their background?
- Don't simply "use" them



What?

- The process has a design
- Don't ask for too much

Be fair in your request

Understand the realities of the process



Assumptions

- They may or may not know anything about us
- Inform them about yourself and our organization
- Be prepared to explain in detail
- Use layman terms to make it easy



When?

Time is a commodity

- Legislative Assistants are valuable
- Visit your legislator at his home district office



How?

Leave behind written materials

Be concise and factual

Short and sweet

Avoid unnecessary disclosure of information



Do's and Don'ts

Never make political retribution threats

- Don't sour your victory
- Make sure you follow up!
- Be sure to show you're thankful for their help



How to Locate YOURS







Veteran Legislators!?!

Do we have Florida Veteran Legislators? Why yes

we do!!!





STATE vs U.S. Legislators

Don't confuse the US Senate and US House of

Representatives with the Florida Senateand the

Florida House of Representatives

Definitely don't confuse the bills filed



Allowable's

As a 501 (c) organization we have limitations

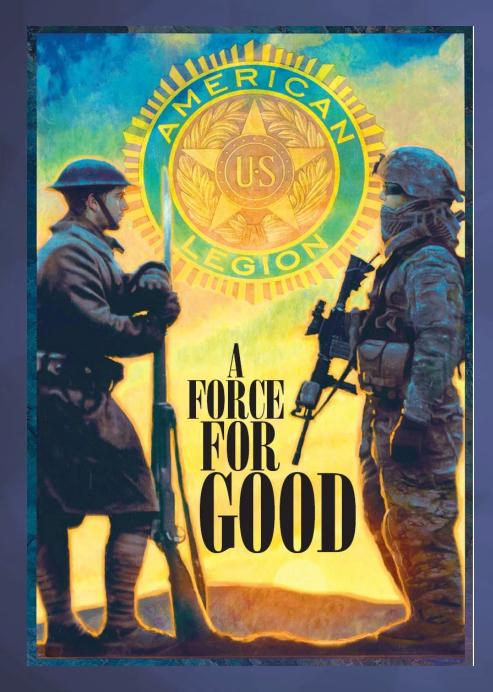
- We must provide an equal opportunity to ALL
- Do not indicate a preference for or against
- NO fundraising for any candidate



Exercise

RUN











QUESTIONS?

